

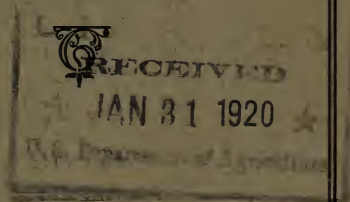
## **Historic, Archive Document**

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LATEST RETAIL  
**PRICE LIST**  
*of*  
**NURSERY  
STOCK**



FOR  
SPRING OF 1920

**THE HAWKS NURSERY  
COMPANY**

WAUWATOSA, WISCONSIN

Varieties of fruit trees recommended for Wisconsin, Illinois, Iowa, Minnesota, Northern Michigan and other states in the Middle West.

### APPLES

Yellow Transparent	McMahon's White
Duchess	North Star
Fameuse or Snow	Northwest Greening
Okabena	Stayman's Winesap
Delicious	Wealthy
McIntosh Red	Winter Banana
Wolf River	

### CRAB APPLES

Large Red Siberian	Hyslop
Whitney	

### PEARS

Duchess Dwarf	Bartlett
Flemish Beauty	Clapp's Favorite
Kieffer	

### CHERRIES

Compass	English Morello
Early Richmond	Large Montmorency

### PLUMS

Hansen's Hybrids	Lombard
Cherosota	Reine Claude
Hanska	Burbank
Opata	Lincoln
Sansota	De Soto
Sapa	Surprise
Toka	Wolf

# RETAIL PRICE LIST

*of*

## THE HAWKS NURSERY COMPANY

WAUWATOSA, - WISCONSIN

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### INSTRUCTIONS TO SALESMEN

1. Before sending in orders be sure that each order is dated and properly filled out. Be sure to name the varieties of each class of stock sold, writing the names plainly on the back of the order.

2. Please be careful to give the street and number of customer, if in the city. If in the country, don't fail to give the post office address and rural route number and also the location of customer, whether north, south, east or west and number of miles from delivery point.

3. Remember that we pay the freight and make no extra charges for packing or boxing.

4. SPECIAL NOTICE. In this price list we have cut out all undesirable varieties, listing those suitable and best for the territory in which you live.

5. Sell only varieties listed in PRICE LIST, unless other varieties are requested by customer, in which case we will try to obtain them.

## APPLES

No. 1 Grade, 5 to 6 ft.

\$1.25 each; \$7.00 for six.

No. 1 Grade, 4 to 5 ft.

\$1.00 each; \$5.50 for six.

Alexander

ARKANSAS

BLACK

Bailey Sweet

BALDWIN

Baxter

Ben Davis

CAROLINE RED

JUNE

DELICIOUS

Duchess of Old

Early Harvest

Fameuse, 2d grade

GANO

Golden Russett

Gravenatein

GRIMES GOLDEN

Hibernal

Jonathan

King of T. Co.

Longfield

MAIDEN'S

BLUSH

Malinda

Mann

McIntosh Red

McMahon White

Newton Pippin

NORTHERN SPY

N. W. GREENING

Okabena

Oliver

Patten's Greening

Peerless

Pewaukee

Punpkin Sweet

Rambo

Rawles Janet

Red Astrachan

R. I. Greening

ROME BEAUTY

Roxbury Russett

Spitzenburg

STAYMAN'S

WINESAP

E. Strawberry

Talman Sweet

Wagener

Wealthy

WINESAP

WINTER

BANANA

Wisconsin Russett

YELLOW TRANS-

PARENT

## CRAB APPLES

No. 1 Grade, 5 to 6 ft.

\$1.25 each; \$7.00 for six.

No. 1 Grade, 4 to 5 ft.

\$1.00 each; \$5.50 for six.

General Grant

Martha

Hyslop, 2d grade only

Minnesota Crab

Large Yellow Siberian

Sweet Briar

Whitney, 2d grade only

## STANDARD PEARS

No. 1 Grade, 5 to 6 ft.

\$1.50 each; \$8.00 for six.

No. 1 Grade, 4 to 5 ft.

\$1.25 each; \$6.50 for six.

BARTLETT

KIEFFER

Clapp's Favorite

LINCOLN CORE-

Duchess d'Ang.

LESS

Flemish Beauty

Seckel

GARBER

Sheldon

## DWARF PEARS

3 to 4 ft.

\$1.00 each; \$12.00 per dozen.

Bartlett

— Kieffer

Clapp's Favorite

— Seckel

DUCHESSE d'ANG. — Warden-Seckel

## CHERRIES

### SOUR SORTS

No. 1 Grade, 4 to 6 ft.

\$1.50 each; \$8.00 for six.

No. 1 Grade, 3 to 4 ft.

\$1.25 each; \$6.50 for six.

Baldwin

Compass

DYEHOUSE

EARLY RICH-  
MOND

ENGLISH  
MORELLO

LARGE MONT-  
MORENCY

MAY DUKE

Ostheime  
WRAGG

### SWEET SORTS

No. 1 Grade, 4 to 6 ft.

\$2.00 each.

No. 1 Grade, 3 to 4 ft.

\$1.50 each.

Black Tartarian  
Governor Wood

SCHMIDT'S  
BIGARREAU  
Yellow Spanish

## PLUMS

No. 1 Grade, 5 to 6 ft.

\$1.50 each; \$8.00 for six.

No. 1 Grade, 4 to 5 ft.

\$1.25 each; \$6.50 for six.

### Native Varieties

Hawkeye

Wild Goose

WOLF

Wyant

## PLUMS

### European Varieties

Beauty Maples  
BRADSHAW  
Damson

Grand Duke  
SHIPPER'S  
PRIDE

### Japanese Varieties

ABUNDANCE  
BURBANK

Wickson

### HANSEN HYBRIDS

No. 1 Grade, 5 to 6 ft.  
\$1.75 each.

No. 1 Grade, 4 to 5 ft  
\$1.50 each.

HANSKA  
OPATA

SAPA  
TOKA

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## PEACHES

No. 1 Grade, 4 to 5 ft.  
\$1.00 each.

No. 1 Grade, 3 to 4 ft.  
75c each.

These Prices Cover All Varieties Listed in  
Catalogue

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## APRICOTS

\$1.25 each; \$12.00 per dozen.

Russian Apricot

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## NECTARINES

\$1.00 each; \$10.00 per dozen.

Red Roman

White Roman

## QUINCES

\$1.50 each.

Bourgeat

Orange

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## GRAPES

2 Yr. No. 1.

Strong Vines with good roots and tops.

The Letter following the name gives the color: (B) for black, (R) for red and (W) for white.

### CLASS A

75c each; \$8.00 per dozen.

✓ AGAWAM (R)	✓ Moore's Early (B)
✓ Clinton (B)	✓ NIAGARA (W)
✓ Concord (B)	✓ Worden (B)
✓ Lindlay (R)	

### CLASS B.

\$1.00 each; \$10.00 per dozen.

✓ AMBER QUEEN	✓ MOORE'S DIA-
✓ BRIGHTON (R)	MOND (W)
✓ CAMPBELL'S	✓ Pocklington (W)
EARLY (B)	

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## CURRENTS

2 Yr. No. 1, Strong Plants.

✓ PERFECTION, 75c each; \$8.00 per dozen.

50c each; \$5.00 per dozen.

✓ Cherry	✓ Pomona
✓ Fay's Prolific	✓ WILDER

## GOOSEBERRIES

2 Yr. No. 1, Strong Plants.

50c each; \$5.00 per dozen.

Downing Pearl  
Houghton

### CLASS B.

75c each; \$8.00 per dozen.

Chautauqua

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## RASPBERRIES

These are all GOOD STRONG TRANS-PLANTS.

Do not sell less than six of a kind.

\$3.00 per dozen; \$15.00 per 100.

Columbian (Purple) Mammoth Cluster  
Cumberland (Black) (Black)  
Gault (Red) Marlboro (Red)  
Gregg (Black)

ST. REGIS (Everbearing) and HERBERT

30c each; \$3.50 per dozen; \$20.00 per 100.

Minnesota, No. 4 (Red) \$3.50 per doz.

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## BLACKBERRIES

### ROOT CASTING PLANTS

Do not sell less than six of a kind.

\$3.00 per dozen; \$15.00 per 100.

Ancient Briton Erie  
Early Harvest Rathbun  
Eldorado

BLOWER, \$3.00 per dozen.

## RHUBARB

(Pie Plant)—Good Strong Plants

25c each; \$3.00 per dozen; \$15.00 per hundred.

Early Scarlet

Myatt's Linnaeus  
Victoria

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## ASPARAGUS

2 Yr. No. 1.

Do not sell less than 25 of a kind.

\$1.00 per 25; \$3.00 per 100.  
Palmetto

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## ORNAMENTAL TREES

Young Smooth Stock. Not rough and overgrown.

All first class in size and quality.

Note 1—The size mentioned after each variety is that considered as proper for first class trees, suitable for transplanting. The size varies according to the habit of growth of varieties mentioned, as some trees when fully grown are smaller than others of the same age, but equally as good.

Note 2—To avoid a misunderstanding in regard to sizes: the 6-8 ft. size takes in trees 6 feet high and over, but **does not** include any 8 foot trees; the 8-10 foot size includes trees 8 feet and over, but does not include any 10 foot trees. For instance, if an 8 foot tree is desired, an 8-10 ft. tree must be ordered.

Note 3—Trees suitable for street planting are marked (S), and those suitable for lawns are marked (L). Those that can be used for either are marked (S&L)

## ORNAMENTAL TREES

	Each.	Doz.
Ailanthus (Tree of Heaven) (L)	\$2.00	\$20.00
Ash American, 6-8 ft. (S&L)...	1.50	15.00
Birch Cut-Leaf Wpg., 6-8 ft. (L)	2.50	25.00
Catalpa Speciosa, 6-8 ft. (S&L).	1.00	10.00
“ Bungei, (S&L) .....	3.00	30.00
Chestnut Am. Sweet, 4-6 ft.....	1.25	10.00
Crab Bechtels, 3-4 ft. (L).....	3.00	30.00
Elm, American, 6-8 ft. (S&L)..	.75	8.00
“ American, 8-10 ft. (S&L).	1.00	10.00
“ Camperdown Wpg., 6 ft. (L) . .....	4.00	40.00
Linden, Amer., 6-8 ft. (S&L)...	2.00	20.00
“ Amer., 8-10 ft. (S&L)..	3.00	30.00
“ European, 6-8 ft. (S&L)	2.00	20.00
“ “ 8-10 ft. (S&L)	2.00	20.00
Maple, Ash Leaved (Box Elder) 6-8 ft. (S) .....	1.00	10.00
“ Ash Leaved (Box Elder) 8-10 ft. (S) .....	1.25	12.00
“ Norway, 6-8 ft. (S&L)..	2.50	25.00
“ Norway, 8-10 ft. (S&L).	3.00	30.00
“ Schwedlerii, (Purple Leaf) 6-8 ft. (S&L).....	4.00	40.00
“ Silver-Leaved, 6-8 ft. (S)	1.00	10.00
“ Silver-Leaved, 8-10 ft. (S) . .....	1.50	15.00
“ Sugar or Hard, 8-10 ft. (S) . .....	2.50	25.00
“ Weir's Cut-Leaf, 6-8 ft. (L) . .....	2.00	20.00

## ORNAMENTAL TREES

	Each.	Doz.
Mountain Ash, Europe, 6-8 ft.		
(L) . . . . .	\$2.00	\$20.00
"    "    Oak Lvd., 6-8		
ft. (L) . . . . .	3.00	30.00
"    "    Weeping, 6-8 ft.		
(L) . . . . .	4.00	40.00
Mulberry, Russian, 6-8 ft. . . . .	1.00	10.00
"    Tea's Weeping . . . . .	4.00	40.00
Plum, Purple Leaf (Prunus Pis-		
sardi) 3-4 ft. (L) . . . . .	1.25	12.00
Poplar Bolleana, 6-8 ft. (S&L) . .	1.50	15.00
	Each.	Doz. 100
Poplar, Carolina, 6-8 ft.		
(S) . . . . .	\$0.60	\$6.00 \$45.00
"    Carolina, 8-10 ft.		
(S) . . . . .	.75	8.00 55.00
"    Lombardy, 6-8 ft.		
(S) . . . . .	.75	8.00 55.00
"    Lombardy, 8-10 ft.		
(S) . . . . .	1.00	10.00 80.00
"    Norway, 6-8 ft.		
(S) . . . . .	.60	6.00 45.00
"    Norway, 8-10 ft.		
(S) . . . . .	.75	8.00 55.00
	Each.	Doz.
Sycamore, or Plane Tree, Amer.,		
6-8 ft. (S&L) . . . . .	1.50	15.00
"    or Plane Tree, Orient-		
al, 6-8 ft. (S&L) . . . .	1.50	15.00
Thorn, Paul's New, (Crimson)		
4-5 ft. . . . .	2.00	20.00
"    Double White Flw. (L)	2.00	20.00
Tulip Tree, 5-6 ft. (S&L) . . . . .	2.00	20.00
Walnut Black, 4-5 ft. . . . .	1.00	10.00
Willow, Golden, 6-8 ft. . . . .	1.00	10.00
"    Laurel Leaf, 6-8 ft. . . .	1.00	10.00
"    Wisconsin Wpg., 6-8 ft.	1.25	12.00

## EVERGREENS

Note—We replace Evergreens only at regular price. All Evergreens are twice transplanted.

	Doz.	100
Arbor Vitae, Am., 12-18 in.....	\$6.00	\$45.00
“ “ Am., 18-24 in.....	8.00	60.00

	Each.	Doz.
“ “ Am., 2-3 ft.....	1.50	10.00
Pine, Austrian, 18-24 in.....	1.50	15.00
“ Mugho Dwarf .....	5.00	50.00
“ Scotch, 18-24 in.....	1.50	15.00
“ White, 2-3 ft.....	1.50	15.00

	Doz.	100
Spruce, Norway, 12-18 in.....	\$6.00	\$45.00
“ Norway, 18-24 in.....	8.00	55.00

	Each.	Doz.
“ Norway, 2-3 ft.....	\$1.25	\$12.00

## SPRUCE COLORADO BLUE

Every tree with ball of dirt and burlaped.

	Each.
18-24 in. ....	\$6.00
2-3 ft. ....	8.00

## HEDGINGS

(Sell not less than 25 of a kind)

	Per 100
Barberry Thunbergi, 12-15 in.....	\$30.00
Privet, California, 12-18 in.....	10.00
“ California, 18-24 in.....	12.00
“ California, 2-3 ft.....	18.00
“ North Amour, 12-18 in.....	25.00
“ North Amour, 18-24 in.....	30.00
“ North Armour, 2-3 ft.....	35.00

## UPRIGHT SHRUBS

Clean, Bright Stock, Strictly First Class.

Note—The size mentioned after each variety is that considered as proper for first class plants, suitable for transplanting.

The size varies according to the habit of growth of the varieties mentioned, as some plants when fully grown are smaller than others, but equally as good. All will be 2 to 3 feet except as noted.

	Each.	Doz.
Almond, Double Flowering, Red and White .....	\$1.00	\$10.00
Altheas, Bush Form, Double Red, White, Pink, Purple, and Blue .....	.75	8.00
Althea, Tree Form, 3-4 ft.....	1.00	10.00
Aralia Spinosa .....	1.50	15.00
Barberry Thunbergii, 18-24 in..	.50	6.00
“ Thunbergii, 2-3 ft.....	.75	8.00
Butterfly Bush .....	.75	8.00
Calycanthus (Sweet Scented Shrub) .....	.75	8.00
Cornus (Dogwood) Masculata...	.75	8.00
“ Sanguinea (Red Br.)...	.75	8.00
Currant, Red or Yellow Flw...	.75	8.00
Deutzia, Candida . . . . .	.75	8.00
“ Crenata . . . . .	.75	8.00
“ Gracillis . . . . .	.75	8.00
“ Lemoinei . . . . .	.75	8.00
“ Pride of Rochester....	.75	8.00
Eleagnus, Longpipes .....	1.00	10.00
Elder, Fern Leaved.....	.75	8.00
“ Golden . . . . .	.75	8.00
Enonymus, 3-4 ft.....	1.00	9.00
Forsythia, Fortuni .....	.75	8.00
Fringe, Purple .....	1.00	10.00
Honeysuckle, Red and White Tartarian . . . . .	.75	8.00

## UPRIGHT SHRUBS

	Each.	Doz.
Hydrangea, Arborescens Grandi- flora Alba, 2 ft.....	\$1.00	\$10.00
Hydrangea, Paniculata G.....	1.00	10.00
“ Tree Form, 3-4 ft..	2.00	20.00
Kerria Japonica .....	1.00	10.00
Lilacs, Charles X.....	1.50	12.00
“ Frau Dammann .....	1.50	12.00
“ Leon Simon .....	1.50	12.00
“ Ludwig Spaeth .....	1.50	12.00
“ Mad. Chatenay .....	1.50	12.00
“ Marie Legraye .....	1.50	12.00
“ Persian Purple .....	.75	8.00
“ Purple, Common .....	.75	8.00
“ White, Common .....	.75	8.00
“ Tree Form, 3-4 ft., White or Purple .....	1.50	15.00
“ Villosa Tree .....	1.50	15.00
Plum, Double Flowered (Prunus Triloba) .....	1.50	15.00
Privet (See under Hedging)		
Quince Japan, Scarlet.....	.75	8.00
Snowball, Common .....	.75	8.00
“ Highbush Cranberry. ....	.75	8.00
“ Japan .....	1.00	10.00
“ Tree Form .....	1.50	15.00
Snowberry, Red Fruited .....	.75	8.00
“ White Fruited ....	.75	8.00
Spirea Anthony Waterer, 18-24 in. ....	.75	8.00
“ Billardi . ....	.75	8.00
“ Bumalda . ....	.75	8.00
“ Callosa Alba .....	.75	8.00
“ Golden Leaved (Aurea)..	.75	8.00
“ Prunifolia .....	.75	8.00
“ Thunbergil, 18-24 in.....	.75	8.00
“ Van Houtte .....	.75	8.00
Sumach, Cut Leaf .....	.75	8.00
“ Staghorn . ....	.75	8.00
Syringa, Golden .....	1.00	10.00
“ Mock Orange .....	.75	8.00
Veburnum, Lantana .....	.75	8.00
“ Dentatum .....	.75	8.00

## UPRIGHT SHRUBS

	Each.	Doz.
Tamarix . . . . .	.75	\$8.00
Weigelia, Candida . . . . .	.75	8.00
“ Eva Rathke . . . . .	1.00	10.00
“ Rosea . . . . .	.75	8.00
“ Variegated, 2 ft. . . . .	1.00	9.00
Yucca . . . . .	.60	6.50

## PAEONIAS

These magnificent plants are among the showiest and choicest of our gardens. The fragrance and delicate tints and shades of their beautiful flowers render them like the Rose, practically indispensable. They are absolutely hardy and of the easiest culture. We list below a superb collection of varieties in separate colors as well as named varieties:

	Each.	Doz.
Flesh, Pink, Purple, Red, Scarlet, White and Yellow. . . . .	\$0.75	\$ 8.00
Fringe Leaf . . . . .	1.00	9.00

## NAMED SORTS

\$1.00 each; \$10.00 per dozen.

Agida	Queen Victoria
Emperor William	Rosea
Festiva Maxima	Rubra
	F. Ortegat

## PHLOX

	Each.	Doz.
All Colors . . . . .	\$0.35	\$ 4.00

## NAMED SORTS

50c each; \$5.00 per dozen.

Aetna	Frau Lassberg
Bridesmaid	Lothair
Coquelicot	Miss Lingard
Eclaireur	Pantheon
Eiffel Tower	Richard Wallace

## CLIMBING VINES

	Each.	Doz.
Ampelopsis, Englemanni .....	\$0.60	\$ 6.50
“ Quinquefolia (Am. Ivy) .....	.60	6.50
“ Veitchei (J a p a n Ivy) .....	1.00	10.00
Bignonia (Trumpet Vine) .....	.75	8.00
Clematis, Duchess of Edinburgh .....	1.25	12.00
“ Henryii .....	1.25	11.00
“ Jackmanni .....	1.25	11.00
“ Mad. Ed. Andre.....	1.25	11.00
“ Paniculata .....	.75	8.50
“ Ramona .....	1.25	12.00
Honeysuckle, Hall's Japan.....	.75	8.00
“ Monthly Fragrant .....	.75	8.00
“ Scarlet Trumpet. ....	.75	8.00
Matrimony Vine .....	.75	8.00
Wisteria, Purple .....	.75	8.00
“ White .....	1.00	10.00
Bittersweet Vine .....	.75	8.00

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## ROSES

In this list we include only such sorts as we know will give BEST RESULTS to the customer.

Our Roses are STRONG, two year old plants, grown out of doors, well rooted, hardy and first class. EVERY PLANT HAS BLOSSOMED BEFORE IT IS SENT OUT, and hence is more valuable than plants sent out by mail, or those offered at cheap prices, which are mere tender shoots, started in a greenhouse, and without strength enough to withstand the shock of transplanting.

Except where budding will make a stronger plant, our Roses are grown on their own roots.

## HYBRID PERPETUAL ROSES

Sell by color—not by name.

(Those that bloom several times during the  
summer.)

\$1.50 each.

\$2.00 Harrison Yellow      Rugosa, Red

\$2.00 Persian Yellow      Rugosa, White

\$2.00 Frau Karl Drunschki

New Hybrid Teas.

(Half Hardy)

\$2.00 Gruss an Teplitz

## CLIMBING ROSES

\$1.00 each; 3 for \$3.00; \$12.00 per dozen.

Baltimore Belle	Pink Rambler
Blue Rambler	Queen of Prairie
Crimson Rambler	Seven Sisters
Dorothy Perkins	Tausendschon
Excelsa (Red Dorothy Perkins)	White Rambler
Flower of Fairfield (Everblooming Crim. Rambler)	Wichuriana
	Yellow Rambler

New Climbing Rose.

\$1.50 each; \$15.00 per dozen.

## CLIMBING AMERICAN BEAUTY

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## HERBACEOUS PERENNIALS

	Each.	Doz.
Anemone Queen Charlotte.....	\$0.50	\$ 6.00
“ Whirlwind .....	.50	6.00
Blue Bird Flower (Veronica)...	.60	7.00
Columbine .....	.50	5.00

## HERBACEOUS PERENNIALS

	Each.	Doz.
Coreopsis Lanceolata .....	.50	5.00
Day Lily .....	.50	5.00
Dicentra (Bleeding Heart).....	.50	5.00
Eulalia Japonica .....	.50	5.00
Fox Glove (Digitalis).....	.50	5.00
Gaillardia .....	.50	5.00
Golden Glow .....	.30	3.00
Hollyhock, Double (All Colors)	.50	5.00
Iris, Japan and German.....	.50	5.00
Larkspur (Delphinium) .....	.50	5.00
Poppy, Oriental .....	.50	5.00
Shasta Daisy .....	.50	5.00
Tritoma (Red Hot Poker).....	.50	5.00

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## STRAWBERRY PRICE LIST

### STRAWBERRIES

(Sell Strawberries for Spring Only)

Common sorts such as—Aroma, Aug. Luther, Bederwood, Clyde, Michels Early, Jessie, Bubach, Stevens Late Champion, Sen. Dunlop, Glen Mary, Etc., \$3.00 per 100; 500 for \$12.00; 1000 for \$20.00.

(All express prepaid)

### EVERBEARING VARIETIES

(Sell for Spring only)

Americus, Pan American, Progressive, Iowa and Superb—\$2.00 for 25; \$3.50 for 50; \$6.00 per 100.

# FOREST TREE SEEDLINGS

Do not sell less than 50 of one variety.

	100	1000
Black Locust, 12-18 in.....	\$3.00	\$25.00
Box Elder, 2-3 ft.....	6.00	50.00
Catalpa Speciosa, 2-3 ft.....	5.00	35.00
Elm, American, 2-3 ft.....	6.00	45.00
Maple, Silver, 2-3 ft.....	6.00	45.00
Mulberry, Russian, 2-3 ft.....	5.00	45.00
Poplar, Carolina, 3-4 ft.....	15.00	125.00
Poplar, Norway, 3-4 ft.....	15.00	125.00
Willow, Russian Golden, 3-4 ft..	8.00	65.00







